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**Title:**

Speech at the end of the year party of Austral Steel Limited

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SPEECH BY THE PREMIER, HON. DON DUNSTAN, Q.C., M.P., AT THE  
END OF THE YEAR PARTY, TUESDAY, 21/11/67,  
OF AUSTRAL STEEL LIMITED.

MR. CHAIRMAN, ETC.

THANK YOU FOR THE OPPORTUNITY OF EXPRESSING THANKS TO AUSTRAL STEEL LIMITED ON BEHALF OF ALL GUESTS OF THE COMPANY HERE THIS EVENING FOR THE TOAST WHICH MR. CARTER PRESENTED TO THE GATHERING. I KNOW THAT I SPEAK FOR ALL GUESTS PRESENT WHEN I SAY THAT WE HAVE NOT ONLY ENJOYED GRACIOUS HOSPITALITY THIS EVENING, BUT WE ARE PLEASED TO BE ASSOCIATED WITH THE COMPANY - AUSTRAL STEEL LIMITED. THE SUCCESS OF AUSTRAL STEEL LIMITED IS A CLEAR INDICATION OF THE OPPORTUNITIES WHICH EXIST IN SOUTH AUSTRALIA FOR INDUSTRIALISTS TO ESTABLISH AND EXPAND THEIR ACTIVITIES. IN AUSTRAL STEEL LIMITED, WE HAVE AN OUTSTANDING EXAMPLE OF SOUTH AUSTRALIAN ACHIEVEMENT. FOUNDED ONLY 28 YEARS AGO BY THE PRESENT CHAIRMAN OF THE COMPANY, MR. ROY CARTER, AUSTRAL STEEL NOW ENJOYS THE DISTINCTION OF BEING

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THE LARGEST STEEL MERCHANT STOCKIST IN THE COMMONWEALTH OF AUSTRALIA HANDLING ALL TYPES OF STEEL PRODUCTS AS A RAW MATERIAL. I BELIEVE THAT THE COMPANY HAS ACHIEVED THIS DISTINCTION FOR ONE REASON ONLY. ROY CARTER IS A MAN OF OUTSTANDING INTEGRITY AND ABILITY AND HE HAS GATHERED AROUND HIM IN THIS COMPANY, DIRECTORS, EXECUTIVE AND STAFF, WHO, BY VIRTUE OF HIS EXAMPLE, ARE IMBUED WITH THE KNOWLEDGE THAT TO SUCCEED, ADEQUATE SERVICE MUST BE GIVEN. ON THAT BASIS OF SERVICE TO INDUSTRY, THE COMPANY WAS FOUNDED AND HAS PROGRESSED. STILL CONCENTRATING ON SERVICE TO INDUSTRY, THE COMPANY HAS NOT CENTRALISED ITS WAREHOUSE AT ONE POINT, BUT HAS ESTABLISHED FIVE WAREHOUSES IN THE METROPOLITAN AREA FOR THE CONVENIENCE OF CUSTOMERS AND THE QUICK TURN-ROUND OF VEHICLES. THE COMPANY'S CONFIDENCE IN THE

FUTURE OF SOUTH AUSTRALIA IS EVIDENCED BY THE FACT THAT IT IS CONSTRUCTING A NEW STEEL WAREHOUSE AT THE PRESENT TIME, AND HAS PLANNED EXPANSION ACTIVITIES TO KEEP PACE WITH THE FUTURE INDUSTRIAL GROWTH WHICH SURELY WILL COME IN SOUTH AUSTRALIA.

MR. CHAIRMAN, THIS IS CLEARLY NOT THE OCCASION FOR A LONG SPEECH BUT I WOULD BE REMISS IF I DID NOT OFFER TO YOU AND ALL PERSONS ASSOCIATED WITH AUSTRAL STEEL LIMITED, THE CONGRATULATIONS OF ALL YOUR GUESTS THIS EVENING ON THE SUCCESS THAT AUSTRAL STEEL LIMITED HAS ACHIEVED DURING ITS SHORT HISTORY IN SOUTH AUSTRALIA AND OUR BEST WISHES FOR THE FUTURE GROWTH OF THE COMPANY IN KEEPING WITH THE CONTINUING EXPANSION OF THE STATE.

I ALSO CONVEY THE THANKS OF YOUR GUESTS FOR YOUR SPLENDID HOSPITALITY THIS EVENING, AND MY PERSONAL THANKS FOR GIVING ME THE PRIVILEGE OF RESPONDING TO THE TOAST.

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